

106 Startups Who Received Investment from the C.I.A. + Most Frequent In-Q-Tel Co-Investors

September 16, 2013 - By [Danielle Morrill](#)



Since 1999 [In-Q-Tel](#) has been strategically investing in startup companies that are used by the intelligence community. These investments are primarily enterprise software companies. The [CIA Library](#) has an [in-depth overview](#) of why and how the public/private partnership came to be in the late 1990s. By 2013, these companies have amassed more than \$3.2 Billion in venture funding, and employ more than 7,000 people.



In-Q-Tel Co-Investors, Ordered by Number of Portfolio Companies Shared

Count	Firm	Companies
7	HarrisHarris	SiOnyx, OpGen, Cambrios Technologies, Contour Energy Systems, Nextreme Thermal Solutions, nanosys, D-Wave Systems
7	Intel	Adaptive Computing, SignaCert, 10gen, Mocana, Quantum4D, nanosys, GainSpan
6	Polaris	T2 Biosystems, SiOnyx, nanosys, Infinite Power Solutions, Seventh Sense Biosystems, Veracode
5	Samsung	LensVector, Cambrios Technologies, Microchip Biotechnologies, Pure Storage, IntegenX
4	DAG	3VR, Huddle, FireEye, Cloudera
4	Sutter	RedSeal Networks, Pure Storage, Platfora, Forterra Systems
3	Battery	Delphix, Narrative Science, Platfora
3	Flagship	Seventh Sense Biosystems, T2 Biosystems, Quanterix
3	Greylock	Pure Storage, Cloudera, Delphix
3	Norwest	Elemental Technologies, FireEye, Apigee
2	Accel	Tenable Network Security, Cloudera
2	Atlas	Recorded Future, Veracode
2	Avalon	Cambrios Technologies, Cloudant
2	DFJ	D-Wave Systems, Power Assure
2	Flybridge	T2 Biosystems, 10gen
2	Highland	OpGen, QD Vision
2	Ignition	Visible Technologies, Cloudera
2	IntelCapital	HyTrust, Adaptive Computing
2	Lux	Cambrios Technologies, nanosys
2	Matrix	Huddle, OpenSpan
2	Menlo	LensVector, 3VR
2	Meritech	Veracode, Cloudera
2	NEA	10gen, Cleversafe
2	Sequoia	FireEye, 10gen
2	Shasta	Mocana, LucidWorks
2	SigmaPrime	OpenSpan, CallMiner
2	SV Angel	Cloudera, Mocana
2	USVP	Contour Energy Systems, ThreatMetrix
2	VantagePoint	3VR, Tendril
2	Venrock	RedSeal Networks, nanosys
1	3MVentures	Mersive
1	AH	Platfora
1	Aisling	T2 Biosystems
1	AlsopLouie	Cleversafe
1	Altos	NetBase Solutions
1	August	ThreatMetrix
1	Bain	Quanterix
1	BaldertonCapital	Recorded Future
1	Crosslink	SiOnyx
1	DataCollective	Platfora
1	DavidSacks	Palantir Technologies
1	DCM	SignaCert
1	DFJEsprit	Lime Microsystems
1	Eden	Huddle
1	ElDorado	nanosys
1	FoundersFund	Palantir Technologies
1	GeneralCatalyst	Elemental Technologies
1	GoldenSeeds	Carnegie Speech
1	GoogleVentures	Recorded Future
1	GSV	Palantir Technologies
1	IA	Recorded Future
1	Index	Pure Storage
1	InterWest	Pelican Imaging
1	KeithRabois	Palantir Technologies
1	KPCB	3VR
1	Lightspeed	Delphix
1	Lowercase	MotionDSP
1	Mayfield	Pixim
1	MDV	Pixim
1	Nokia	Pelican Imaging
1	NorthBridge	QD Vision
1	NYAngels	Carnegie Speech
1	NYC	10gen
1	Omidyar	InnoCentive
1	QualcommVentures	Pelican Imaging
1	Redpoint	Pure Storage
1	RRE	Tendril
1	Tenaya	ThreatMetrix
1	USV	10gen
1	Vanedge	OpenGeo
1	YC	Cloudant


Startups Who Received Investment from In-Q-Tel

Name	Estimated Employees	Total Funding	Location
Palantir Technologies	920	\$301,000,000	Palo Alto
FireEye	867	\$85,450,000	Bay Area
Cloudera	413	\$141,000,000	Bay Area
Apigee	321	\$107,100,000	Bay Area
10gen	268	\$73,400,000	New York
Veracode	241	\$74,260,328	Boston
Tenable Network Security	199	\$50,000,000	Columbia
Pure Storage	171	\$245,856,468	Bay Area
Huddle	146	\$38,200,000	United Kingdom
Elemental Technologies	124	\$27,600,000	Portland
RedSeal Networks	120	\$29,100,000	Santa Clara
Delphix	115	\$44,500,000	Menlo Park
QD Vision	102	\$70,000,000	Boston
OpenSpan	101	\$31,000,000	Alpharetta
Cleversafe	96	\$91,400,000	Chicago
Mocana	94	\$35,500,000	Bay Area
NetBase Solutions	90	\$50,700,000	Bay Area
Goal Zero	87	\$7,000,000	Bluffdale
Basis Technology	85		
ThreatMetrix	83	\$36,200,000	Bay Area
Visible Technologies	83	\$80,500,000	Seattle
Tendril	82	\$111,190,000	Boulder
Adaptive Computing	80	\$19,999,999	Provo
3VR	73	\$53,000,000	Bay Area
D-Wave Systems	69	\$66,223,982	Canada
GainSpan	64	\$76,821,324	Bay Area
InnoCentive	56	\$30,300,000	Boston
Digital Reasoning Systems	56		Franklin
LucidWorks	53	\$31,999,999	Bay Area
Platfora	52	\$27,200,000	Bay Area
OpGen	49	\$63,132,442	Galthersburg
Adapx	47	\$30,000,000	Seattle
Cloudant	46	\$16,250,000	Boston
Lingotek	45	\$4,997,122	Lehi
T2 Biosystems	44	\$83,500,000	Boston
MedShape Solutions	43	\$11,557,026	Atlanta
Etherstack	43		
Pixim	42	\$45,100,000	Bay Area
Recorded Future	42	\$20,900,000	Boston
WiSpry	41	\$48,300,000	Irvine
TerraGo Technologies	41	\$18,729,962	Atlanta
Cambrios Technologies	38	\$31,500,000	Sunnyvale
Looxle	37		
Quanterix	37	\$41,499,999	Boston
Pelican Imaging	36	\$37,000,000	Bay Area
Narrative Science	36	\$9,550,000	Chicago
Bay Microsystems	34	\$8,400,000	Bay Area
OpenGeo	33	\$3,000,000	New York
Boreal Genomics	32		
Contour Energy Systems	31	\$20,000,000	Los Angeles
Redlen Technologies	29		
LensVector	27	\$30,000,000	Sunnyvale
Power Assure	24	\$34,750,000	Bay Area
Biomatrica	23	\$5,000,000	San Diego
SiOnyx	23	\$20,150,000	Boston
VSee Lab Inc	22		San Jose
GATR Technologies	21		
MotionDSP	20		Bay Area
KZO Innovations	18		Reston
Genia Photonics	18		
Surveylab Group	18	\$1,390,000	NZL
RedOwl Analytics	17		
Microchip Biotechnologies	15	\$22,600,000	Bay Area
NovoDynamics	15		
Carnegie Speech	14	\$14,886,399	Pittsburgh
ReversingLabs	13		
SpotterRF	10		
Quantum4D	7	\$200,000	Bay Area
Lime Microsystems	7	\$343,000	United Kingdom
Traction Software	6		Boston
Connectify	5		Philadelphia
Mersive	5	\$2,819,647	Denver
SitScape	5		
MiserWare	3		Blacksburg
Walleye Technologies	1		Boston
Weather Analytics			Alexandria
zSpace			
HyTrust		\$34,500,000	Bay Area
InView Technology		\$274,999	Austin
Teradici		\$63,000,000	Canada
Digital Solid State Propulsion			
FMS Advanced Systems Group			
iMove		\$5,103,121	Portland
IntegenX		\$143,879,767	Bay Area
CallMiner		\$40,110,889	Fort Myers
Alfalight			Madison
SignaCert		\$18,800,000	Portland
Nextreme Thermal Solutions		\$21,000,000	Durham
Network Chemistry		\$6,000,000	Bay Area
Forterra Systems		\$1,200,000	Bay Area
Bio-NEMS			Bay Area
Signal Innovations Group (SIG)			
SpectraFluidics		\$550,000	Goleta
Qynergy			
908 Devices		\$15,100,000	Boston
Semprius		\$47,641,005	Durham
Sonitus Medical		\$25,000,000	Bay Area
Claremont BioSolutions			
Oculus Labs		\$1,414,665	Hunt Valley
Advanced Photonix			Ann Arbor
nanosys		\$103,273,415	Bay Area
Seventh Sense Biosystems		\$20,687,500	Boston
Infinite Power Solutions		\$50,574,076	Littleton
Imprint Energy			
piXlogic			

UPDATE: In-Q-Tel, The CIA's VC Arm, Has Had A Busy Few Years ([here's the new post from December 1, 2016](#))

In-Q-Tel has made a lot of new investments in recent years, and the company has expanded its network of syndicate partners, which is pretty much business as usual at the CIA's VC fund.

Featured Image via [The Intercept](#)



Join thousands of business professionals reading the Mattermark Daily newsletter. A daily digest of timely, must-read posts by investors and operators.

© Mattermark 2023. Sources: [Mattermark Research](#), [Crunchbase](#), [AngelList](#).

START YOUR TRIAL NOW